







# Summit Committee

- Sherm Oliver
  - Committee Chair
- Christine Armstrong
  - Staff Lead

• 12 June 2025

### 2nd Quarter Highlights



#### Conferences rebranded to Summits/Executive order and travel bans

#### Cyber EW Convergence | Charleston | June 3-4

- TS//SCI 205 attendees
- \$30,500 in sponsorship
- \$50,700 in registration
- \*Finalizing expenses the summit will have profit of approximately \$45,000 + (well over the proposed \$16,472)

### EW CAPS GAPS | NSWC Crane | July 8 – 11

- US Secret
- Registration open
- 200 capacity due to moving off post to SAIC building NSWC under maintenance

### 2025 Year Ahead



#### SAMs | MISC Huntsville | September 16 – 18

- US Secret with ½ day TS/SCI
- Registration opening mid June with 350 capacity (sells out every year)
- First year with tent and industry displays onsite

#### CEMA | Belcamp MD | October 28 – 29

- CUI NO FORN
- Reschedule from May moved off post to Water's Edge
- 2-day agenda with same theme and topics
- CACI supporting the security for CUI (vetting attendees via DISS and collecting briefs.)
- Majority of sponsors were continuing to support in October

## Financials as of 28 May 2025



|               | # weeks out<br>from event       | Total<br>Registered as<br>of 05/27/25 | Total<br>Registered<br>2024 same #<br>weeks out | Registration<br>Revenue as of<br>05/27/25 | Total<br>Registration<br>Revenue 2024<br>same # weeks<br>out | Registration<br>Revenue<br>Budget | % to Budget | Sponsorship<br>Revenue as of<br>05/28/25 | Sponsorship<br>Revenue<br>Budget | % to Budget |
|---------------|---------------------------------|---------------------------------------|---|---|--|-----------------------------------|-------------|--|----------------------------------|-------------|
| Augusta       | Complete                        | 323                                   | N/A   | \$ 43,095.00                              | N/A  | \$ 40,800.00                      | 105.63%     | \$46,630                                 | \$30,000                         | 155.43%     |
| Point Mugu    | Complete                        | 635                                   | 700   | \$ 106,877.50                             | \$ 131,510.19  | \$ 127,750.00                     | 83.66%      | \$127,000                                | \$122,000                        | 104.10%     |
| Charleston    | 1                               | 205                                   | 162   | \$ 50,700.00                              | \$ 34,120.51   | \$ 30,400.00                      | 166.78%     | \$30,500                                 | \$20,000                         | 152.50%     |
| Crane         | 5                               | 24                                    | 120   | \$ 5,165.00                               | \$ 48,300.00   | \$ 88,500.00                      | 5.84%       | \$56,500                                 | \$37,000                         | 152.70%     |
| SAMS          | Opening<br>June                 | N/A                                   | N/A   | \$ -                                      | N/A  | \$ 130,000.00                     | 0.00%       | \$6,500                                  | \$30,000                         | 21.67%      |
| CEMA          | Postponed;<br>Opening<br>August | N/A                                   | N/A   | N/A                                       | N/A  | \$ 137,500.00                     | 0.00%       | \$108,452                                | \$140,000                        | 77.47%      |
|               |                                 |                                       |   | \$205,838                                 |  | \$554,950                         | 37.09%      | \$375,582                                | \$379,000                        | 99.10%      |
| *CEMA pivoted | and moved to C                  | October                               | `   | incl. meal tickets                        | `  | incl. meal tickets                |             |  |                                  |             |