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## **AOC FOUNDATION BUDGET AMENDMENT REQUEST FORM**

Date: February 25, 2025

Request made by (individual or committee): Larry Rzepka, Director

Requested Amount: \$1,599

Basis for the requested amount: (cost estimates, market research, prior actions, etc.)
Annual subscription to the Foundation Directory Online Professional to conduct prospect research for grants. (see attachment)

**Description or General Ledger number:** Office Expense/Supplies

Reason for request (statement of need or objective): With information on more than 313,000+ grantmakers, the Foundation Directory Online can help locate funders you don't know yet. The majority of these grantmakers do not have websites and would otherwise be almost impossible to find.

The data in Foundation Directory is compiled from IRS Forms 990 and 990-PF, grantmaker websites, annual reports, printed application guidelines, the philanthropic press, and various other sources. Grantmaker Profiles include private & independent foundations, corporate foundations, U.S. Federal funders, public charities & international foundations.

## **Specific Implementation Plan:**

Upon payment, we will have immediate access to the Foundation Directory Online. By April 2025, I should be able to produce our first Grant Submission Calendar projecting target dates for application submission, target amounts depending on grant subject request, anticipated funder review dates, and, if approved, date for receiving grant revenue.

Anticipated return on investment (evaluation metric or performance measure): Evaluation metrics will include number of proposals submitted, percentage of grant submissions funded, and amount of grant monies received depending on requests.

Approved by Board of Governors: Dat	e
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**Foundation Directory** quickly identifies your most likely funders and simplifies the process of securing funding from them.

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Plan features	Foundation Directory Essential	Foundation Directory Professional
Foundation profiles	154,000+	302,000+
Grant information		28.8 million+ grants
Recipient profiles to find new prospects		2.2 million+ recipient profiles
Funder types	Private & independent foundations Corporate foundations* U.S. Federal funders* Public charities* International foundations*	Private & independent foundations Corporate foundations U.S. Federal funders Public charities International foundations
Maps and charts for quicker insights	<b>✓</b>	<b>✓</b>
My FDO Manage your grant prospects	✓	<b>✓</b>
See common connections with funders and their staff	<b>✓</b>	<b>✓</b>
Key decision makers and leaders	500,000+	1.5 million+
Keyword search 990s and 990-PFs		<b>✓</b>
	As low as \$37 per month plus applicable sales tax	As low as \$133 per month plus applicable sales tax

\*Full foundation profiles available only in Foundation Directory Professional

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