

Board of Directors

Association of Old Crows
1001 N. Fairfax St., Suite 300
Alexandria, VA 22314

MINUTES

07 February 2025



THOSE PRESENT

Executive Committee

☎ Tony Lisuzzo, President
☎ Jim Utt, Treasurer
☎ Dennis Monahan, Secretary

☎ Amanda Brockermeyer, Vice President
☎ Erik Bamford, International
☎ Shelley Frost, Executive Director

At Large Directors

2025

☎ Ken Dworkin
☎ Dr. Haruko Kawahigashi

2026

☎ Scott Oliver
☐ Paul Vavra

2027

☎ Jeffrey Fischer
☎ Dennis Monahan

Appointed Directors 2024

☎ Kevin Finch
☎ Fran Orzech

Regional Directors

2025

☎ Erik Bamford, International I
☎ Amanda Brockermeyer, Pacific
☎ Mark Schallheim, North-Western

Regional Directors

2026

☐ Maj. Brandon Coleman, Southern
☐ JP Kim, International II
☐ Myles Murphy, Northeast

Regional Directors

2027

☎ Frank Ball, Mountain-Western
☐ Jeff Hughes, Mid-Atlantic
☎ Jim Utt, Central

Immediate Past President

☐ Brian “Hinks” Hinkley

Board of Governors (non-Voting)

2025

☐ Guy Albanese
☐ Nino Amoroso

Staff and Others (non-Voting)

☎ Shelley Frost
☐ Tony Ramos
☐ Ken Miller
☐ Glorianne O'Neilin
☎ Lauren Schoener-Gaynor
☐ Kathy Hartness
☐ Christine Armstrong
☎ Hollann Schwartz
☐ Eric Colon
☐ Raleigh Levitt
☐ Christelle Ward

Legend:

☒ Present

☐ Not Present

☎ Present by Zoom/Telephone

CALL TO ORDER

Proper meeting notice having been given and with a **QUORUM** present, an emergency Board meeting of the Board of Directors **CONVENED** at 1531 EST, Friday, 7 February 2025 via TEAMS teleconference. President Lisuzzo called the meeting to order.

OPENING COMMENTS

President Lisuzzo provided opening comments. He called the meeting to order because this is a topic that he felt couldn't wait until March to have a motion on the request. By having the meeting now, it gives the Executive Director more time to initiate hiring actions to look for the additional staff support that is required.

The basis of this is that the strategy calls for the AOC to increase relevancy and presence. As part of this, there is new work in the form of AOC Asia, and the Sales Team goals have been increased by 60% (revenue) for 2025.

As a result, we are seeking to hire 2 new employees at the National Level. This topic was raised at the Executive Committee (EXCOM) and it was agreed this is a necessity. The topic was then raised to the Finance Committee. They reviewed the anticipated costs and determined that this is supportable.

President Lisuzzo then turned over the meeting to Mr. James Utt, AOC Treasurer.

FINANCE COMMITTEE REPORT

Mr. Jim Utt, Treasurer, provided a brief review of the 2024 financials. He highlighted that last year's revenues were much greater than anticipated in 2024. The extra revenue provides an opportunity to hire 2 new staff members and alleviate the upcoming pressure that the staff will be experiencing.

A brief review of the changes from anticipated to realized in 2024 is as follows:

- Membership revenues increased by \$50k
- Convention income increased by \$66k
- AOC Europe revenues increased by \$20k
- Total change is roughly an increase of \$136k.

It was **MOVED and SECONDED** (Brockermeyer/Schallheim) to **APPROVE** the hiring of two additional staff members with the adjusted budget based on better understanding of 2024 financial data as presented. **MOTION PASSED.**

CLOSING COMMENTS

President Lisuzzo thanked everyone for participating in the meeting. Additionally he stated how excited he is for the future. This community is driving a decisive tactical edge in this maneuver space that offers great promise for the future. Advocacy is critical; we (the Board) need to continue to be passionate advocates for our membership.

It was **MOVED** and **SECONDED** (Monahan/Brockermeyer) to adjourn the meeting. **MOTION PASSED**. President Lisuzzo **ADJOURNED** the proceedings at 1542 hours EST, 10 December 2024.

RESPECTFULLY SUBMITTED

Presented by the Secretary for APPROVAL by the Board of Directors on 13 March 2025.

Dennis Monahan

Dennis Monahan, Secretary

13 March 2025

Date

