



Why Join the SIGINT Industry Partnership Program (IPP)?

The SIGINT IPP provides a forum to advance current and explore future ideas, technology trends, and policy opportunities. Its purpose is to engage industry, government and military leaders, provide education and awareness resources, and networking/collaboration opportunities to advance leadership, policy, and industry solutions to fighting in complex EMS operating environments.

Government and military leaders are asking for collaboration and guidance on policy and technical issues – Sharing (exchange of ideas), Solutions, and Support. The SIGINT IPP responds to this request and explores how DoD and the military services organize, train, equip, and integrate for SIGINT support to joint service and coalition operations, including communications intelligence (COMINT), electronic intelligence (ELINT), and foreign instrumentation signals intelligence (FISINT).

Delivering Value.

The SIGINT IPP provides community stakeholders and industry partners a value center for education and awareness, networking, and policy, budget, and market analysis. Industry partners drive our IPPs and work with AOC to identify decisive issues on the horizon. The IPP pursues collaborative activities and deliverables designed to advance the interests of its industry partners.

Current Lines of Effort.

Army integration of SIGINT, Cyber, and EW (see July 18, 2018 event “Winning the EMS: The Future of Army SIGINT”)

The Future of Army SIGINT Report (September)

Private Roundtable on Army SIGINT with Army PEO IEW&S (October)

Exclusive SIGINT IPP activities at 55th Annual AOC International Convention and Symposium (November)

ELINT support for Navy EMW (TBD)

Deliverables Menu.

IPPs conduct initiatives and produce regular deliverables available to industry and government leaders. Each IPP will produce core deliverables and identify other activities based upon resources and demand. Deliverables will be available to all IPP partners and sponsors and distributed to key stakeholders in

government and industry. Each IPP can choose activities from the menu below to best deliver content to stakeholders and influence leaders in government and industry.

- Issue Briefs and White Papers
- Defense Budget Analysis
- AOC Conference Collaboration and Participation
- Congressional Panel Discussions
- “What to Know” Alerts
- Industry Meetings for IPP Sponsors
- Congressional Outreach Activities
- Networking and Collaboration Opportunities
- Policy Roundtables
- Webinars, Briefings, and Presentations

What is the cost to join the SIGINT IPP?

Each AOC IPP is \$2500 per year to join. Discounts are available for multiple IPPs. Becoming an IPP Partner provides:

- Branding and recognition on all IPP deliverables
- Invitations to private IPP roundtables and networking opportunities
- Priority seating and networking opportunities at all IPP activities
- Exhibit space at IPP Industry Solutions Forums
- Seat on the IPP planning committee
- Targeted congressional outreach activities
- Priority consideration for other sponsorship and collaborative opportunities at AOC conferences and events.

For More Information

Please visit our website <https://www.crows.org/page/SIGINTIPP> or email Ken Miller, Director of Advocacy and Outreach (kmiller@crows.org).