

AOC Strategy Updates – Q3 2025

I. Execution Status of 2025 Strategic Annual Operating Plan (AOP)

- Everyone has been successfully executing to their quarterly goals, targets – well done, everyone, and thank you!!
- Important next steps are underway with AOC Asia – thanks to all key advocates, contributors, participants!
- Success in building up base of what we currently have!
- We will be setting up tag-ups for a check-in ahead of the next quarter's face-to-face
 - Successes
 - Challenges / set-backs
 - Recommendations for changes, improvements, investments
 - Summary of the 5 forces inputs → we will revisit to discuss actions we want to incorporate into the next 2 years

II. Preparation for 2026 AOP aka the “Delta Five”

- Submitting a request for double the travel budget for AOC BOD
 - Key concern about BOD visibility and support for various events
 - Provide financial agility and investment to reduce the dependency on BOD's employers' or personal travel funds
- International AOC growth
 - Beyond AOC Asia, how are we addressing our desire for international growth with actions that align to and reinforce that growth
 - What do we want to tee up as a BOD?
 - What do our members think / want?
- AOC Asia continues to be front of mind
 - Host nation path forward, with chapter collaboration
 - Roadmap for parttime staff support in theatre – what does that look like? Who is the right who, and where would be their best home base?
- AOC Space and PNT
 - Build up and out on the space and PNT – how we are engaging with Space Force, USG – Ken Dworkin's recommendation / approach for a conference at NRO maybe be a good next set of steps
 - Need to lay out the partnership, class level (likely TS/SCI)
 - Do we seek a partnership with ViaSat or another industry adjacency?
- AOC Golden Dome

- The importance of spectrum dominance in Golden Dome's effectiveness
- Golden Dome – is it the next JADC2? (next buzz word → buzz word means dollars)
- Golden Dome – bringing a next generation, cross-domain IADS into reality TODAY
- How we as AOC show we add value, contributions, considerations, thought leadership in a meaningful and timely way
- AOC collaboration with industry
 - To improve engagement with industry, teeing up ideas such as an AOC HQ-hosted collaboration with industry leaders. Showcase all that AOC offers:
 - For industry's new hires: podcast, webinars, training
 - AEF opportunities and Raytheon scholarship (other industry interest?)
 - CrowPAC
 - Feedback on what industry leaders want more, less, different from AOC

III. Preparation for the 10-20 Years Out

- What does AOC of the future look like and what will be needed to achieve that
- What will we need to build that:
 - What do we need to do in the next 2 years and next 5 years to build to achieve that future?
 - Who will we need to be and to grow into to offer that?